

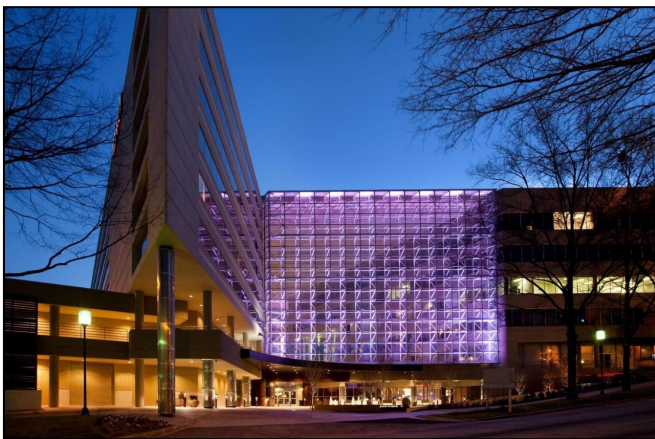
2021 PERA News

December 2021

Vol. 34 Issue 5



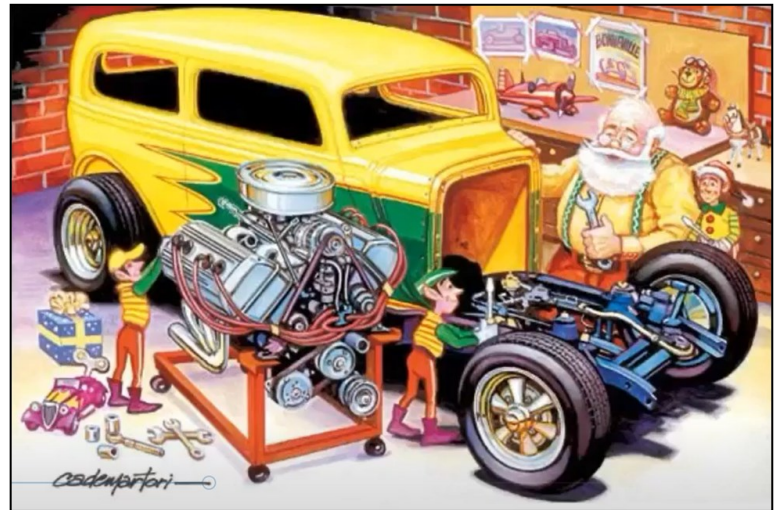
**Join us in 2022 in Greenville, SC
September 21-23
Hyatt Regency Greenville**



The Hyatt Regency is Greenville's #1 hotel located in the heart of downtown and within walking distance of many restaurants and things to do.

Click this link to see all it has to offer. [Greenville SC Hotel Near Furman University | Hyatt Regency Greenville](#)

Greenville is an exciting area with a lot to offer, especially for new visitors. Click here to make your plans on what to see! [VisitGreenvilleSC | Explore Hotels, Restaurants, Shopping & Things to Do](#)



(Check out this engine Santa picked up at the PERA Show!)

Merry Christmas & Happy New Year

Goodbye 2021!

I'm sure you were like me at the end of 2020 thinking thank goodness 2020 is over and we can start a new year! But we didn't end up a whole lot better, did we.

Parts and labor are still a huge issue for just about everyone and transportation is totally out-of-hand. Inflation is running far higher than those who are supposed to know thought would happen. Can't keep pumping trillions of dollars into the economy without causing something.

People seem to have a lot of money whether that's from government handouts or savings from not taking vacations or driving to work everyday. In my neighborhood, just about everyone is getting some part of their homes or yards renovated. The good news is that some of these dollars are ending up in your hands. Engines are selling at near record levels and most of the feedback we've gotten is that this will continue into 2022.

Dues are Due

Dues invoices have been sent out with terms of Net 60. Included in the email was a form showing your directory listing in the 2021 directory. PLEASE look this over closely and make any necessary changes and get it back to me. Unless I get this form or at a minimum an email with your changes, your 2022 listing will be the same as 2021. If it was wrong in 2021, it will still be wrong in 2022.

I also included a form for advertising in the directory. Those who advertised in the 2021 directory are asked to designate if they are renewing and if so, are they sending a new ad or if I am to use the 2021 ad. Those who didn't run an ad in the 2021 directory received a form to advertise in the 2022 directory IF they would like to.

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Webinars & Member News

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Webinars & Sponsorship

11 Webinars for 2021

- January 20: Darin Morgan
Induction System revisited
- February 17: Ed Jones & Mike Ditzel, Hangsterfer's
Metalworking Fluids
Choosing the Right Cutting Fluid
- March 17: Dan Begle, MAHLE Aftermarket, Inc.
Bearing Construction
- April 21: Tim Golema, MAHLE Aftermarket, Inc.
Filtration—Air and Liquid
- May 19: Randy Neal, CWT Industries
Revisiting Over/Under Balancing
- June 16: Rottler Manufacturing & Total Seal
Controlled Cylinder Bore Finish
Part 1
- July 21: Total Seal Piston Rings & Rottler Mfg.
Cylinder Bore Geometry
Part 2
- August 18: Ron Sledge, King Engine Bearings
TBA
- September: None—convention month
- October 20: Sunnen Products Company
TBA
- November 17:
- December 15: Balancing Doesn't Make Horsepower,
It UNLEASHES it!
CWT Industries
Randy Neal & Lake Speed, Jr.

2021 Sponsors:

We have the maximum of eight fantastic sponsors for the 2021 webinar series! A big thank you goes to:

Corteco
CWT Industries
The ERI Group
Hastings Manufacturing Company
King Engine Bearings
Mahle Aftermarket, Inc.
QualCast, LLC
Rottler Manufacturing

For further information, contact:

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817-243-2646

Secure Shopping Cart

Payment options are listed on your invoice and more of you are paying online through our secure shopping cart. We use a portal to make the deposits to our Chase Banking account but the shopping cart is unable trigger the portal to send you a receipt. I send the receipt to you manually when I verify each payment. It is sent out as a DoNotReply email and sometimes ends up in your junk/spam folder. If you don't get it by the day following your payment, contact me and I'll resend it.



Elgin Expands PRO-STOCK Catalog With Additional GM LS Coverage

The 2022 Elgin PRO-STOCK performance catalog, featuring hundreds of power-adding parts for GM LS Series engines and other popular performance applications, is now available from Elgin Industries. The catalog includes the company's growing range of BLACK ICE super-cryogenically treated and tempered parts for a wide range of high-output engines.

Elgin PRO-STOCK is one of the performance industry's most popular brands of precision-engineered, USA-quality components. The PRO-STOCK range includes thousands of valvetrain parts, timing components and sets, camshafts, oil pumps, chassis parts and other products engineered specifically for racing, street performance, marine, RV and other operating environments.

Elgin continues to expand its coverage of GM LS Gen III, IV and V engines, with available parts including camshafts, lifters, pushrods, rocker arms, head bolts, connecting rod bolts, main bearing cap bolts, oil pumps, timing chain sets, top-end kits, valves, valve springs, valve spring retainers, and more. All of these parts are available through leading distributors across North America.

Elgin is also the first major performance parts manufacturer to integrate advanced cryogenic technology into its U.S.-based production operations. By applying a precisely controlled combination of super-cryogenic and tempering treatments, the company has achieved several track-proven performance advantages: maximum attainable hardness; unsurpassed geometric stability and uniformity; and the virtual elimination of material stresses and mass changes.

BLACK ICE parts include camshafts, pushrods, rocker arm kits and studs, valves, valve springs, and valve spring retainers for: GM LS; GM small block and big block; Chrysler small block, Ford small block; and Pontiac.

The new Elgin PRO-STOCK catalog is available both online, at <https://www.elginind.com/prostock-catalog>, and in print. To request a printed catalog, contact your Elgin PRO-STOCK distributor, call 800-323-6764 or email to sales@elginind.com.

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Melling Receives Performance Award

Melling was recently honored by Engine Parts Group, Inc., also known as Engine Pro with their performance award at their annual supplier meeting held in Dallas with their Good Steward Award. This recognition is earned by the supplier who has maintained superior marketing practices along with sales and marketing assistance.

Laura Short, Melling's Vice President North American Aftermarket Sales, stated, "Melling is honored to be recognized by Engine Parts Group, Inc. It is a privilege to partner with a group of forward-thinking customers to achieve a common goal. These collaborations have allowed us to celebrate our 75th Anniversary in serving the automotive industry."



Left to Right; Karen Bewley, Melling Engine Parts; Jesse Jones, Engine Pro; Laura Short, Melling Engine Parts



S.A. Gear Recognized by Engine Pro

S.A. Gear Inc. captured two awards at the Engine Parts Group's annual meeting in Dallas.

The first was the group's Opportunity Award. This award is presented to the Engine Pro supplier who in the past year has provided outstanding profit margins and other financial incentives such as rebates, product promotional opportunities and other profit potential.

S. A. Gear also received the Fulfillment and Accuracy Award. This award is presented to the Engine Pro supplier who in the past year has achieved excellent order fill and on-time delivery along with superior order accuracy.

Upon receiving the two top supplier awards, S.A. Gear's President & CEO, Sal Abdallah, said, "at SA Gear, we

pride ourselves with providing our customers the highest quality timing products. We successfully altered our business model to maintain high order fill and delivery during the pandemic and will continue into the new year. Being a U.S. manufacturer helped us avoid many of the supply chain issues other suppliers face."



Left to Right; Steve Tucker, S.A. Gear; Jesse Jones, Engine Pro; Magdee Abdallah, S.A. Gear; Sal Abdallah, S.A. Gear



Dave Monyhan Retiring



Say it ain't so!! But alas it is. Sales Manager Dave Monyhan is set to retire at the start of 2022. He has served as the Goodson Sales Manager since 1995 but he has been a part of the Automotive Aftermarket for over 40 years.

Dave started out as a counter salesman at an auto parts store in southern California, transitioning to an outside sales position with Motor Mart of Anaheim, California. From auto parts and engines, Dave moved on to selling Winona Van Norman shop equipment and in 1985 he moved to Minnesota to become the Winona Van Norman sales manager.

In 1995, Dave joined Goodson as National Sales Manager where he has helped to build the company into an international shop supply company. As a very public face of Goodson Dave has been active in associations including the Production Engine Remanufacturers Association (PERA) and the Automotive Engine Rebuilders Association (AERA).

Dave has served as PERA's Program Planning Committee chairman for 7 years. His wit, uncontained energy and unbridled entertainment will be missed. Check out the photos from the convention to share some memorable moments.

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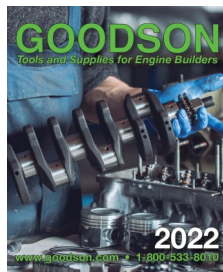
But work isn't everything to Dave which is one of the main reasons he is retiring at this time. He and Cyndy have been married for 46 years. They have two children and two grandchildren. As an active outdoorsman, Dave enjoys fishing, kayaking, boating, skiing and just about anything else outdoors. He plans to enjoy all of these activities as well as travel to visit family and just for the sake adventure.



(Dave receives a kayak paddle signed by attendees at the 2021 convention in St. Louis. From left, Joe Polich, PERA Executive Vice President; Dave; Ed Kiebler, Rottler Manufacturing Co.)

Goodson Tools & Supplies for Engine Builders Releases 2022 Catalog

Goodson Tools & Supplies for Engine Builders has released its 2022 Catalog. This catalog features approximately 5 thousand tools and supplies for engine builders including several new products.



Among the new products featured in the 138-page catalog are:

- The SABER TOOTH SERIES Valve Seat Cutter Blades
- A redesigned 3-D Fast Cut™ Setting Micrometer (MGA-MIC)
- Replacement Drive and Countershaft V-Belts for the Sunnen® VGS-20 Seat & Guide Machine

In addition, Goodson has re-released several items due to resurgent demand. Back in the product line are:

- The 3-D Fast Cut™ Sunnen Drive Adaptor (3D-SUN)
- A Pin Press Reducing Ring, formerly manufactured by Sunnen®, now being made by Goodson (B-162)
- The 220V Electric Rod Heater (ERH-2220)

The 2022 Goodson catalog is available online at www.goodson.com or by request at 1-800-533-8010.



Victor Reinz Simplifies Global Ordering

Dana announced that it has established a global part number (GPN) system for its Victor Reinz line of products. This smart part numbering format utilizes a fully numeric part-numbering system that aligns with Victor Reinz products globally.



“Victor Reinz utilizes the same GPN system worldwide, increasing speed-to-market on new application coverage and allowing us to achieve demand coverage of more than 99 percent when indexing customers who utilize Epicor-based POS (point-of-sale) systems,” said Bill Nunnery, senior director, sales and marketing, global aftermarket for Dana. “The Victor Reinz global part number system provides our customers with simplified kit selection, ordering and inventory management and is another example of how Dana provides customers with innovative ways to improve efficiency and productivity.”

The Victor Reinz engine gasket GPN sequence is standardized to the gasket application, making it easy to find the right gasket for the job, Dana says. The part number prefix defines the part type and the nine-digit numerical format eases gasket kit selection using the smart part numbering format. In addition, the numerical nomenclature makes it easier to key in orders and optimize use of inventory on hand by matching the first seven numbers, recognizing material interchanges found in the last two digits.

For easy identification of the kits, the first two digits of the GPN define the kit type, the middle digits designate kit contents, and the last two digits designate internal changes. The numbering system clearly defines the products between a set and a single component. The same application and same kit equal the same part number anywhere in the world.

Victor Reinz has earned the prestigious TecAlliance Certified Data Supplier (CDS) designation and Dana was recently presented with a 2021 Receiver's Choice Award from the Automotive Content Professionals Network (ACPN).



LKQ Corp. was featured on the Dec. 19, 2021 edition of “EARTH with John Holden” television series airing on Fox Business Network and Bloomberg TV. “EARTH with John Holden” is hosted by six-time Emmy Award winner John Holden, showcasing companies that are helping to preserve our planet through eco-friendly initiatives and innovative technologies and solutions.

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LKQ is the largest recycler of vehicles in the world with its North America operations recycling more than 90% of the materials from the vehicles the company procures that would otherwise go into landfills. The program highlights and is filmed at one of LKQ's recycling facilities in Casa Grande, Arizona. It features interviews with LKQ's management including Nick Zarcone, president and CEO; Justin Jude, North American president; Sandra Pierantoni, director, ESG Strategy & Initiatives; and Aaron Smith, Casa Grande plant manager, as well as Craig McFarland, mayor of Casa Grande.

In the United States, the segment aired on the Fox Business Network at 5 p.m. EST on Sunday, Dec. 19, and will air on Bloomberg TV at 3:30 p.m. EST on Sunday, Dec. 26, and at 3:30 p.m. EST on Sunday, Jan. 2, 2022. In Canada, the segment will air on BNN Bloomberg at 10 a.m. EST on Sunday, Dec. 26. [The show also is available on streaming platforms Vimeo, Roku, Amazon Fire TV, Google TV and YouTube.]



It is with great sadness that Tenneco announces a longtime team member, Raymond King, passed away unexpectedly last week after a short battle with cancer. Raymond had worked at the company for over 38 years and had recently announced his retirement from Tenneco.

In addition to being a good friend and co-worker, Raymond was also a proud father and husband. He loved drag racing, spending years as a driver himself, and proudly supported the careers of so many. Whether in the office or at the track, Raymond touched many lives in the auto and racing industry worldwide over his lifetime.

For those of you who would like to pay your final respects to Raymond, a celebration of his life will be held on Friday, December 17, 2021, at 2/42 Church Auditorium, 7526 Grand River Ave., in Brighton, MI. Visitation will be from 12pm-2pm, with a Memorial Service at 2pm. In lieu of flowers, Raymond's wishes are to have donations made to the Vanderbilt Joe Franklin Rugby Fund in his memory at www.vu.edu/vurugby or to St. Jude Children's Research Hospital at www.stjude.org/donate.



Kolene Acquires Upton Industries

Kolene Corporation, a global leader of custom-designed and engineered molten salt bath equipment and specialty chemical formulations has announced the acquisition of Upton Industries, located in Roseville, Michigan.

"Kolene has always looked for ways to grow revenues, both organically through our R&D efforts and externally by acquisition. When the opportunity presented itself to begin discussions with Upton, the similarities between the two companies and what we provide to the customers in the industries that we serve, made this marriage ideal," said Roger L. Shoe-maker, Chairman & CEO of Kolene. "We are proud to carry on Upton's strong brand and legacy as a part of Kolene Corporation as we move forward."

Founded in 1937, Upton Industries are experts in the design and manufacture of thermal processing systems in the Metal Heat Treating industry. Kolene will maintain both the Detroit headquarters location and the Roseville location, which will be home to all Kolene's manufacturing and fabrication. By bringing the two companies together, the new Kolene will house nearly 50,000 sq. ft. of manufacturing, fabrication, and commercial processing capabilities.

W. Scott Schilling, Kolene's President said, "After thoroughly evaluating Upton's capabilities, it was apparent that there are tremendous synergies between the two companies. Capitalizing on these synergies will allow Kolene to expand into applications and revenue segments where we have not historically been. Kolene will also have the ability to become more vertically integrated due to Upton's manufacturing and fabrications capabilities, which will allow us to strengthen our overall margins. The two companies are a perfect fit."

In its 82nd year, Detroit-based Kolene Corporation provides custom-designed and engineered equipment, specialized chemical formulations, and processes for cleaning and conditioning metal surfaces. Kolene's products are used worldwide for casting cleaning, alloy descaling, coatings removal, engine rebuild and other demanding automotive, industrial, and military applications. For more information visit www.kolene.com.

Production Engine Remanufacturers Association

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